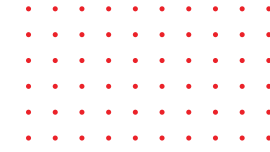




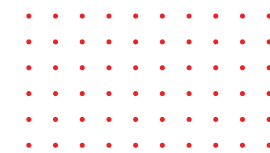
JS Global IT Consultancy Services

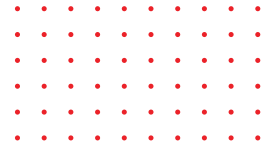


CHANNEL PARTNERSHIP



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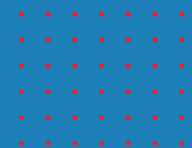
COMPANY OVERVIEW

Introduction

JS Global IT Consultancy Services is an **ISO-certified** and **NSIC-approved** organization renowned for its extensive range of services and solutions in the realm of **cybersecurity consulting**.

Additionally, the company is **committed to enhancing cybersecurity awareness** through various educational programs and initiatives, **ensuring clients stay informed** and **protected** against emerging threats.

JS Global IT Consultancy Services





VISION & MISSION

Vision

To be the leading provider of **accessible & affordable cybersecurity solutions**, empowering **small & medium-sized businesses** to thrive in a secure digital environment.

Mission

To deliver **cost-effective, high-quality** cybersecurity services **tailored** specifically for small and medium-sized enterprises, ensuring they have the **same level of protection as larger organizations**.

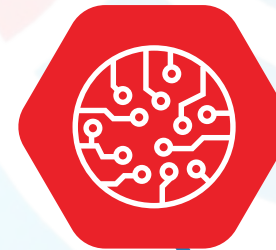
To continuously **innovate** and **utilize** the **latest technologies** in cybersecurity, providing our clients with **cutting-edge solutions** that safeguard their digital assets against evolving threats.

To **educate** and **raise awareness** among small and medium-sized businesses about the importance of cybersecurity, offering **comprehensive training** and **support** to build a resilient and informed community.

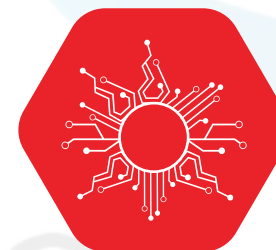
COMPANY'S VALUES



We strive for the **highest standards** of **quality and precision** in all our cybersecurity solutions, ensuring robust protection for our clients.



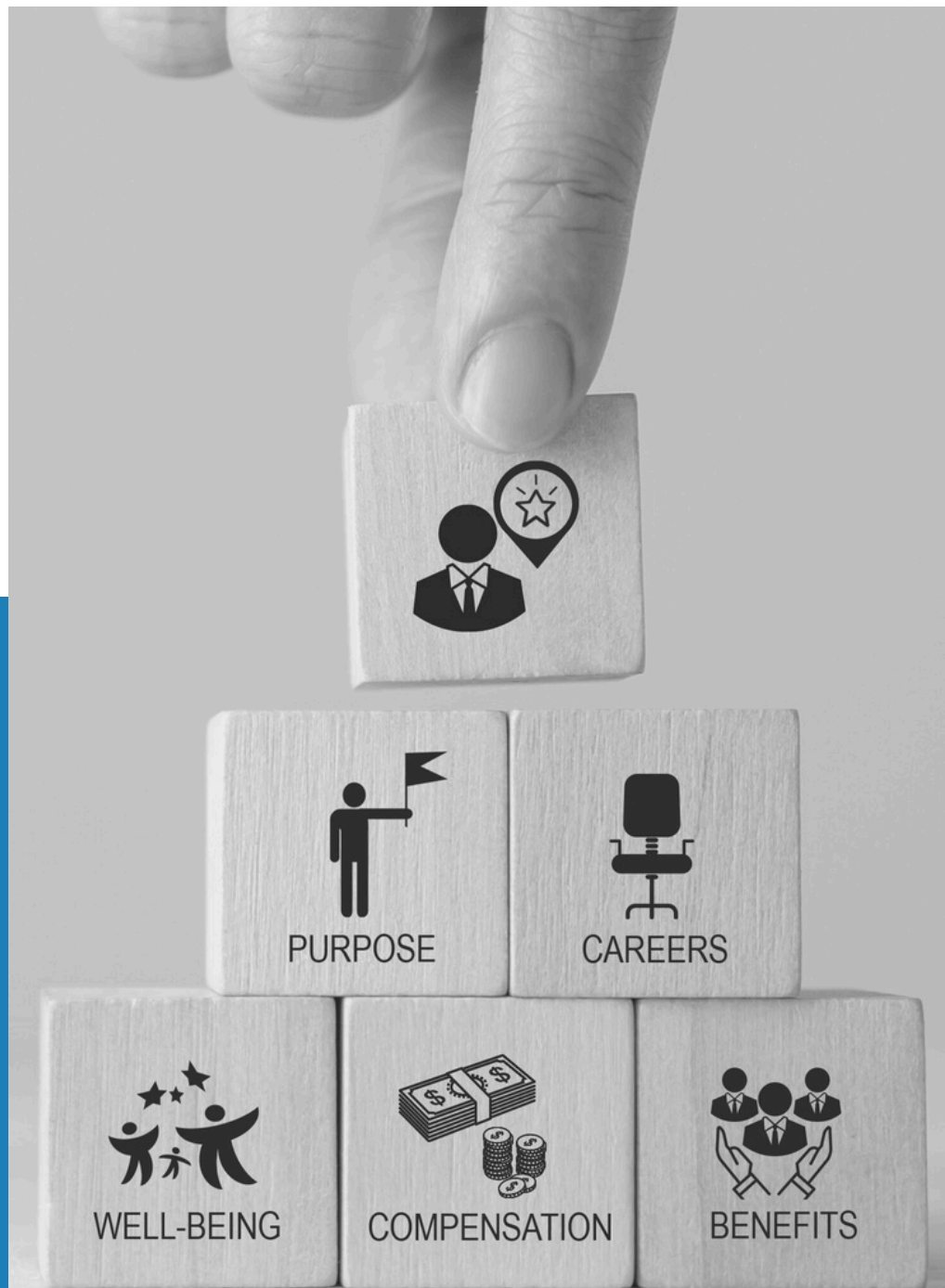
Our **clients' security needs are at the forefront** of our mission, and we tailor our services to provide bespoke, comprehensive protection.



We uphold the **principles of honesty and openness** in all our operations, ensuring our clients are well-informed and confident in our services.



We **continuously innovate and adapt** the technologies to stay ahead of emerging threats, providing cutting-edge security solutions.



OUR STRENGTHS & RECOGNITION

60+

Active Squad

5+

Locations

30+

Satisfied Clients

20+

Strategic Partners

- JS Global is **ISO9001, ISO27001 Certified & NSIC Approved** Organization.
- JS Global has its **affiliation** with multiple **Global level Training Institutes & Govt Bodies** for Cybersecurity Education & Solutions.
- **95%** Placement Record and **100%** Placement Assistance Provided.

OUR SERVICES

Security Assessment

Network Infrastructure VAPT
Web Application VAPT
Mobile Application VAPT
Source Code Review
Hardware Assessment
OT Security Assessment

Security Operations Center

Manage, Detection & Response (MDR)
Extended Detection & Response (XDR)
Managed SIEM & SOAR Service
SOC Consulting
Dedicated SOC
SIEM & SOAR Solution Procurement

Governance, Risk & Compliance

Regulatory Compliance
Regional Compliance
IT Security Maturity
GAP Analysis

Recruitment & Staff Augmentation

Virtual CISO
Permanent Hiring / Ongoing
Contractual Hiring / Short Term
Bulk Hiring

Solutions Management

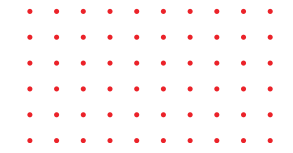
Dark & Deep Web Monitoring
Endpoint Detection & Response (EDR)
Data Leak Protection (DLP)
Identity & Access Management (IDAM)
Managed Firewall
Managed Proxy/ Gateways

Other Services

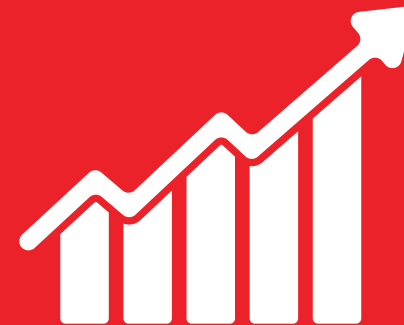
Cybersecurity Awareness Trainings
Root Cause Analysis (RCA)
Cyber & Digital Forensics
Threat Intelligence
Cyber Insurance Consulting



MARKET SCOPE



There is a valuable opportunity to enhance your portfolio and safeguard customers with advanced Information & Cybersecurity Services.



The global cybersecurity market is projected to experience **significant growth** in the **next five years**.

Estimates suggest the market will reach approximately **USD 266.2 billion by 2028**, with a compound annual growth rate (**CAGR**) of **around 9.7%** during the forecast period **from 2024 to 2029**.



More than **1 Million** jobs were available in **2023** and only about **400k** were **fulfilled**.

Industries such as **Finance, Healthcare, Technology & Manufacturing** are rapidly digitizing, increasing the **demand for cybersecurity Services & Professionals**.

MARKET CHALLENGES

- 01. Talent Shortage and Skills Gap:** Companies face a shortage of cybersecurity professionals, making it difficult to find and retain skilled talent.
- 02. Rapid Evolution of Cyber Threats:** Evolving cyber threats, fueled by advanced technologies like AI, outpace companies' ability to update their security measures.
- 03. Inadequate Cybersecurity Infrastructure:** Limited budgets, outdated technology, and insufficient training hinder organizations' ability to implement effective cybersecurity defenses.
- 04. Lack of Collaboration:** Lack of networking and collaboration between cybersecurity providers limit the scope of addressing more clients, increasing the market cap & revenue.



US Global IT Consultancy Services

PARTNERSHIP WITH JS GLOBAL



At JS GLOBAL, we empower MSPs, MSSPs, VARs, OEMs and Resellers with advanced security services and proven value demonstrations. Our goal is to assist you in safeguarding networks and enhancing your clients' overall security posture.



We increasingly lookout to collaborate with Consultants, MSPs, MSSPs and VARs as strategic channel partners.

PARTNERSHIP TYPES



Referral Partner

Individual Consultants and Companies across various domains interested in referring their customers or leads to earn referral incentives.



Reseller Partner

Managed Service Providers (MSPs) and System Integrators aiming to expand their offerings by adding cybersecurity solutions under their own brand, with a focus on increasing revenue.



Alliance Partnership

Managed Security Service Providers (MSSPs) seeking collaboration for specific opportunities or engagements where there is a need for additional resources or expertise, operating on a revenue-sharing model.



OEM / Distribution Partnership

Original Equipment Manufacturers (OEMs) and Solution Distributors searching for an MSSP to resell their solutions, operating on a revenue-sharing or margin-based arrangement.

PARTNERSHIP BENEFITS

Our team delivers exceptional security expertise and customer experience, creating value-added services that expand your reach and generate new revenue opportunities for your organization.

As a partner, you will be eligible to receive the following benefits based on the partnership types

Sales Enablement	Referral	Reseller	Alliance
GTM Strategy			✓
Renewal Incumbency			✓
Partner Communications	✓	✓	✓
Dedicated Account Manager	✓	✓	✓
Partner's Portal		✓	✓
Discounted Solutions/ Products		✓	✓
End-User focused materials			✓
Lead Sharing		✓	✓
Free POC for End Customers		✓	✓

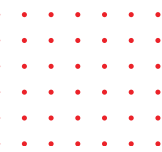
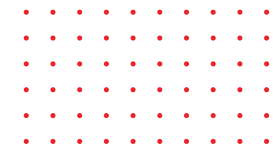
Marketing Enablement	Referral	Reseller	Alliance
Co-branded Events		✓	✓
Channel e-Newsletters	✓	✓	✓
Promotional use of the Logo	✓	✓	✓
Co-branded Campaigns		✓	✓
Engagement on Social Media	✓	✓	✓
Co-branded Collaterals	✓	✓	✓
White - Label Approach		✓	

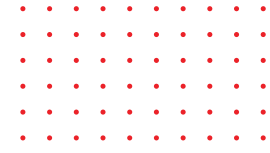
CONCLUSION

As a Channel Partner with JS GLOBAL, you gain access to **unparalleled security assurance**. We enable you to offer seamless cybersecurity services to your clients, ensuring you meet your day-one objectives.

Our programs are tailored to **grow with your business**, providing **continuous protection** and adapting to changes as your organization evolves.

Partner with us to secure the digital future.





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JS Global IT Co

